

CASE STUDY

Vultr Victories: Uptime is critical for Intulse

Intulse is an award-winning Voice over Internet Protocol (VoIP) provider that offers flexible, feature-rich communications systems suitable for organizations of any size. Intulse enables various industries, including insurance agencies, financial services, and church ministries.

Intulse offers a robust network that offers scalability, transparent pricing, and customer service that is second-to-none. Their customer-friendly approach means customers receive more than an efficient product – they get a fantastic experience.

Communication requires the utmost attention

Intulse promises reliable real-time communication and their services must always be up and available. Prolonged downtime is a deal-breaker: VoIP is only as powerful as the infrastructure that hosts it.

As with any growing company, flexibility and scalability are essential. Which is why Intulse needed a solution that could evolve in tandem with their needs. With an ever-increasing need for resources, Intulse required a way to scale up or down instantly, without spending a fortune. Because the development of a business can be unpredictable, locking the company into a specific infrastructure wasn't ideal. Intulse needed the infrastructure flexibility to change course as necessary – without missing a beat.

With customers scattered across the United States, the company needed a provider that could service multiple locations with real-time responsiveness. Intulse wanted their system to be as close to the client as possible. And because Intulse leverages automation wherever possible, they needed a provider with a great API to work with.

Beyond simple product offerings, it was clear that Intulse required the highest level of service. While no service can guarantee 100 percent uptime, Intulse needed a communicative and responsive team that could quickly address any issues with their VoIP.

CTO Adam Fasnacht said, "In every technology space, especially when the Internet is involved, downtime happens. How a company responds and handles those situations is what matters."

intulse.com

Industry
VoIP

About Intulse

Intulse offers hosted VoIP services for businesses with predictable, surprise-free pricing and simple setup and support.



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Vultr is always ready

One of the hallmarks of Vultr's services is that it facilitates launching cloud computing servers with efficiency and ease. With Vultr's single-button deployment and many flexible options, Intulse had all the cloud computing resources needed whenever they needed them, allowing the company to scale and pivot instantly.

Intulse is focused on bringing its customers real-time communication. Vultr's many data centers worldwide make that a reality. With physical servers located on six continents, Intulse spins up infrastructure when and where they need them.

And the network Intulse has created with Vultr servers isn't just responsive, it's also reliable. Vultr's robust global network of servers ensures that Intulse's application has unprecedented uptime – because real-time communication can only be real-time if it's active.

But Vultr's value lies in more than just infrastructure. The extra touch is Vultr's commitment to service. Vultr treats your team as a partner, not as a customer. When issues arise, Vultr is committed to fixing them swiftly and satisfactorily.

Fasnacht explained, "We like to think of Vultr support as an extension of our team. It's like having an entire infrastructure team across the US on staff, with very timely responses and resolutions to any issue that may arise."



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Cost-savings for Intulse

When industry experts tipped Intulse off about Vultr, the company wasn't aware that this service could also net cost savings. Not only did Intulse get the flexibility, reliability, and commitment to quality that they needed, but Vultr provides these benefits at about 50 percent of the cost of their previous provider.

Vultr provides all the infrastructure Intulse needs to grow, expand, and change as necessary. The company isn't locked into a commitment that might hinder its future plans. They have all the freedom needed for a business to become a global powerhouse – all for a price that's unbeatable by any other full-scale provider.

"Working with the Vultr support team has been nothing short of amazing," said Fasnacht.

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CTO

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